



Business Developer

At Norton Straw, we provide specialist engineering simulation, design and consultancy support to clients across many industries, both in the UK and internationally. Our technical work covers everything from experience-based advice and simple hand calculations to detailed simulation and numerical modelling; always mindful of the need to produce practical solutions to help our clients.

Our continuing growth has opened an opportunity for someone to join the business development team. The ideal candidate would have some experience of business development or technical sales in a relevant environment such as engineering software or engineering consultancy and be able to accurately explain the company's activities with a minimum of support from technical specialists.

We are looking for people who have:

- Good communication, analytical and problem-solving skills
- A good understanding of the business processes involved in engineering consultancy and the ability to build relationships quickly and effectively
- Good persuasive and negotiation skills
- The ability and desire to travel
- A degree in engineering or related discipline
- UK citizenship or have permanent residence rights

Why work for Norton Straw Consultants?

One of our highest priorities is to run a business in which individuals take responsibility for delivering high quality services while enjoying what they do and we offer flexibility and a working environment that help support this aim.

It is an exciting time to join our team so if the thought of taking the initiative, developing yourself and embracing new challenges sounds exciting, we would like to hear from you.

How to get in touch

Please send your curriculum vitae with a covering letter explaining why you are the ideal candidate to join our team to careers@nortonstraw.com, referencing the position applied for.

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